

Van Zandt Newspapers, LLC 103 E. Tyler St. / Canton, TX. 75103

Phone: 903-567-4000 / Fax: 903-567-6076

Van Zandt Newspapers **Reaching over 185,000 Readers Weekly**

he Van Zandt Newspaper group publishes six weekly community newspapers, three total-saturation shoppers, one monthly publication for Canton's First Monday and several niche publications throughout the year. Our digital offerings include web, mobile and social media extensions for each of **TX-2** our publications. **TX-1** Our publications span over 150 miles and TX-5 **TX-7** cover a total of 16 counties in TX-10 TX-11

NE Texas.

OK-1 Pushmataha Antlers Rattan OK-2 Choctaw Boswell Ft. Towsen Grant Hugo Sawyer Soper **OK-3** McCurtain Broken Bow GarvIn Idabel Millerton Ringold Soper TX-1 Grayson Sherman Denison



TX-2 Fannin Honey Grove Bonham TX-3 Lamar Cunningham Chicota Petty Roxton Brookston PattonvIlle Arthur City Sumner Blossom Powderly **Reno/Paris** Paris Deport TX-4 RedRiver Bogata Detroit Clarksville

TX-5 Hunt Quinlan West Tawakoni TX-6 Delta Cooper TX-7 Hopkins Cumby Sulphur Springs TX-8 Franklin Mt.Vernon TX-9 Titus Mt. Pleasant Winfield

TX-10 Kaufman

OK-1

OK-2

TX-3

. Х-6

TX-13

TX-12

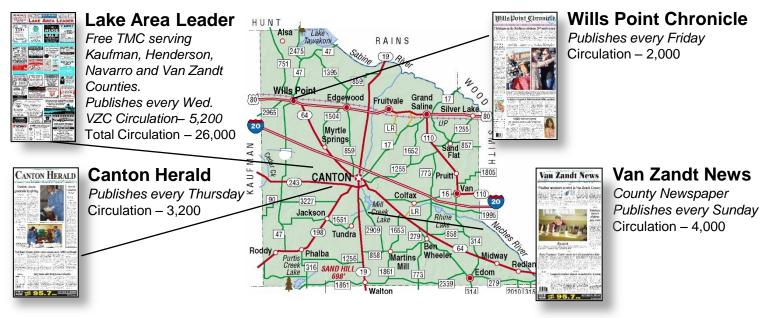
OK-3

TX-4

ТХ ГΧ

Kaufman Mabank Terrell TX-11 Van Zandt Canton Grand Saline Van Wills Point TX-12 Navarro Corsicana Kerens Powell **TX-13** Henderson Athens Crossroads Gun Barrel City Malakoff

VAN ZANDT COUNTY Reaching over 33,000 Readers Weekly



HUNT COUNTY Reaching over 1,800 Readers Weekly



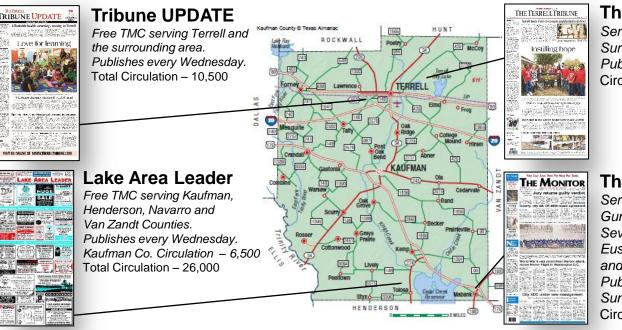
Wills Point Chronicle

Publishes every Friday Hunt Co. Circulation - 800 Circulation – 2,000





KAUFMAN COUNTY Reaching over 55,000 Readers Weekly



The Terrell Tribune

Serving Terrell and the Surrounding areas. Publishes Saturday Circulation – 2,300

The Monitor

Serving Mabank, Gun Barrel City, Seven Points, Tool, Eustace, Log Cabin and Payne Springs Publishes Thursday & Sunday. Circulation – 5,000 each

HENDERSON COUNTY Reaching over 38,000 Readers Weekly

115



The Monitor

Serving Mabank, Kerens Gun Barrel City, Athens Seven Points, Tool, Eustace, Log Cabin and Payne Springs Publishes Thursday & Sunday. Circulation – 5,000 each



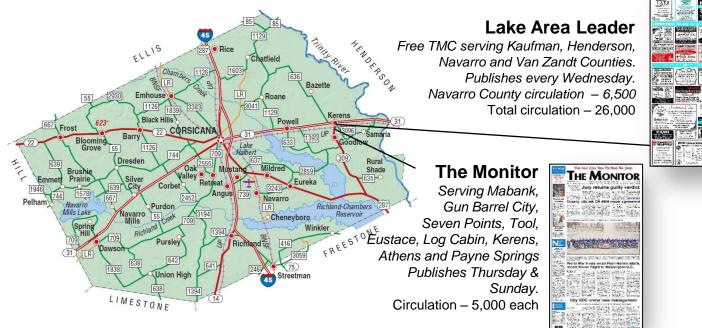
Lake Area Leader

Free TMC serving Kaufman, Henderson, Navarro and Van Zandt Counties. Publishes every Wednesday. Henderson County Circulation – 11,700 Total Circulation – 26,000

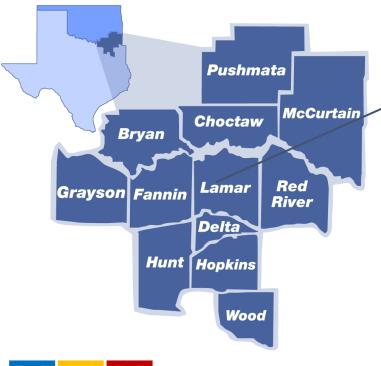




NAVARRO COUNTY Reaching over 26,000 Readers Weekly



LAMAR COUNTY & BEYOND Reaching over 32,000 Readers Weekly







THE SHOPPER

Free Total Market Coverage (TMC) serving twelve counties in NE Texas & SE Oklahoma Over 14,000 direct mailed Publishes every Wednesday circulation – 14,000

Van Zandt Newspapers Reaching even more online.

he following pages show how our advertisers reach even more customers with our web presence. We reach an additional 25% - 50% more readers online.

The following reports are based on our March 2020 activity for three of our Van Zandt County publications.





CANTON HERALD

Print Circulation **3,200** **3,307** Unique Users

= 100 persons



Print Readership **8,000**

Web Readership **3,307**

Total **11,307**

106

= 10 persons

=200 persons

Average user per day





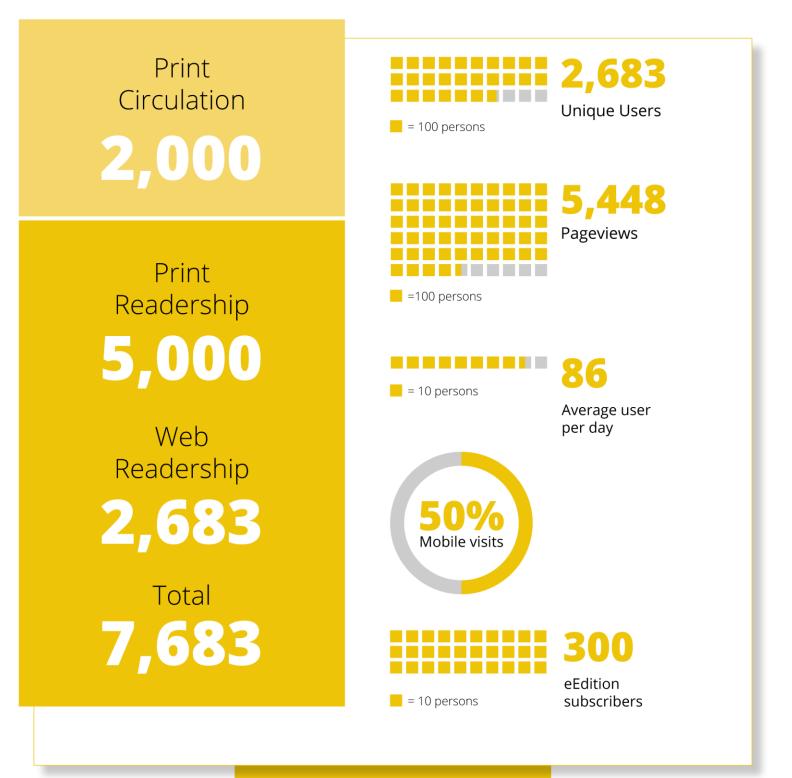
eEdition subscribers

Van Zandt Newspapers

Population **3,500**

= 10 persons

Mills Point Chronicle



Population 3,665



Van Zandt News

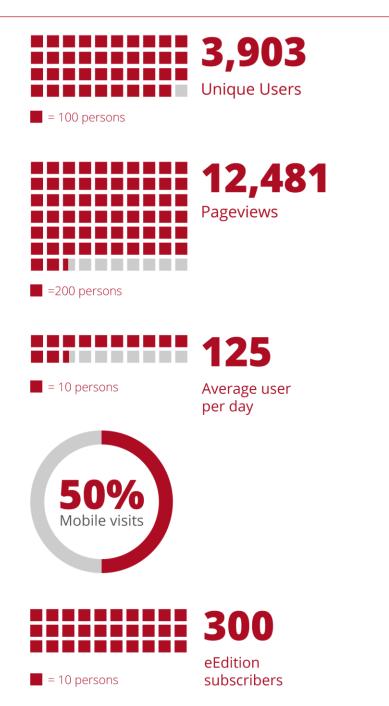


Print Readership **10,000**

Web Readership

3,903

Total **13,903**





Population 56,000

COMBINATION BUYS Combine newspapers and EXPAND YOUR REACH!

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SAVE money on your advertising investment.

SAVE up t 30% OFF Open Rat		SUPER EAST TEXAS POWER BUY 10" Minimum	EAST TEXAS POWER BUY 10" minimum	Van Zandt County, Terrell Tribune, Terrell Advertiser Update	Van Zandt County, 2 Monitors, Lake Area Leader	Terrell Tribune, Terrell Advertiser Update, 2 Monitors, Lake Area Lead	Van Zandt County Combo
Publication	Open Rate	SUF PO/	EAS 10" /	Van Teri	Van Z Lake	Teri Upc	Van
Canton Herald	\$8.00						
Wills Point Chronicle	\$8.00						
Van Zandt News	\$8.00						
The Terrell Tribune	\$8.00						
Terrell Advertiser Update	\$11.00						
The Monitor	\$6.00						
Lake Area Leader	\$9.50						
The Shopper	\$10.00						
	\$68.50	\$48.00	\$40.00	\$35.00	\$21.00	\$21.00	\$16.00





2020 Ad Specifications Color, Premium Positions, Inserts

Advertising Specs

Display Ads (SAU)

1 COL. 1.6019" 2 COL. 3.3149" 3 COL. 5.0279" 4 COL. 6.741" 5 COL. 8.454" 6 COL. 10.167" Full page size: 10.375" x 21.5" 129" page

Tab Display Ads Full Page 1/2 Page 1/4 Page

1/8 Page

Modular sizes only

4.9584" x 2.4458"

10" x 10"

10" x 4.9584"

4.9584" x 4.9584"

Classified Ads

1 COL. 1.1737" 2 COL. 2.4584" 3 COL. 3.7432" 4 COL. 5.0279" 5 COL. 6.3127" 6 COL. 7.5975" 7 COL. 8.8822" 8 COL. 10.167"

CANTON GUIDE

Full Page 1/2 Page 1/4 Page 1/8 Page

10" x 10" 10" x 4.9584" 4.9584" x 4.9584" 4.9584" x 2.4458"

Modular sizes only

Full page depth 21.5" 172" page

Color Rates

- 1 paper: \$60 for black + 1 color / \$150 for full color
- 3 or 4 papers: \$120 for black + 1 color / \$300 for full color
- All papers: \$240 for black + 1 color / \$800 for full color

Premium Positions

Premium Positions are available with a 25% and are based on availability.

Preprinted Insert Rates

	Single Sheet	4-6 pgs.	8-10 pgs.	12-14 pgs.
Cost per thousand:	\$55	\$65	\$75	\$85

Prices are net. No agency discounts. Inserts must be reserved and delivered 10 days prior to publication date to:

TCM Printing / 313 E. Tyler St., Longview, TX 75601 / 903-237-7797



2020 Print Art Guidelines

Print Ads Artwork Overview / File Formats

We accept high resolution CMYK PDF files, press quality setting, with all fonts embedded. We can work with EPS and Tiff files as well. JPEGS are normally low resolution and will not print well and are not recommended. Any file that is sent as RGB file will be returned to sender and asked to be converted to CMYK.

Scan Formats and Resolution

All scans you wish to use should be converted into CMYK or Grayscale mode prior to placement in your layout program. Resolution, enlargement and line screen all work together in determining how well a scan will print. Resolution is the number of pixels per linear inch in the final printed image, if the scan is placed at 100%. If a scan is enlarged in an art program (Quark, Illustrator, InDesign, etc.), the number of pixels per inch is reduced and the scan quality will also be reduced. The opposite is true if the scan is reduced, when placed at less than 100% of its actual size the number of pixels per inch increases. 300 dpi is acceptable for photo scans and 600 dpi or greater is recommended for line scans. Avoid using graphics and logo's downloaded from the internet as these are poor quality, usually only 72 dpi, which can cause a "halo" of dirt around them when printed.

Color

• Include all Process colors with the file

• Remove all unused color from the file. Only the colors printing should be used in the art file and visible in the swatches palette.

• Please be sure to define all colors as process colors (CMYK) Your monitor will usually not display accurate colors and should not be trusted for precise color control and final color decisions. Monitors and color printers are all calibrated differently and do not represent the effects that dot gain may have on an image.

CMYK Guidelines

If you expect a true yellow use 100% yellow with no additives. For example: Do not mix 5% cyan with 100% yellow the end result will be a light lime yellow. If you expect a true red use 100% Magenta and 100% Yellow with no additives. Adding Cyan or Black will cause it to be darker or muddier looking.

Make sure your black text is not on all 4 plates. Keep in mind that custom colors that are converted to CYMK do not always maintain their original brilliance or hue.

Туре

All text should be created in vector format, this includes Illustrator, QuarkXPress, and Freehand. Vector artwork consists of lines and curves that form shapes stored as a series of mathematical instructions. Vector based graphics and text will have smooth edges. Text created in raster-based programs like Adobe Photoshop or other raster based programs will have jagged, rastered edges, making smaller text difficult to read. All fonts must be embedded in the high resolution, press quality, PDF file.

The smallest typeface recommended is:

- 6 pt when typeface is solid black
- 7 pt when typeface is in a color
- 7 pt when typeface is a white reverse on black
- 7 pt when typeface is reversed on any colored back ground

Any type below these recommendations may not be legible when printed. We do NOT recommend using condensed or serifed fonts for reversed-out text, as the thinner portions of the letters will have a tendency to fill in. Watch for any areas of the text that are less than .01 of an inch in thickness as these may not reproduce well.

Gradients

The smallest dot that can be used for our printing plates may be as small as 5% but may gain as much as 20% on the press due to the nature of the plate material and the printing process. Please keep screens at 5% or more. Screens over 85% may appear as solid colors due to press dot gain.

Complying with the afore mentioned guidelines will help to ensure that supplied art can be processed timely and will reproduce as well as possible.

Please contact us with any questions: 903-567-4000 or tim@vanzandtnews.com







Uon't miss your opportunity to be a part of our Award-Winning EXPLORE Magazine!

This highly anticipated NEWCOMERS GUIDE provides locals and newcomers with an overview of our county's history, communities, events, destinations and much more. Over 6,000 copies of EXPLORE will be available in area hotels, businesses and high-traffic visitor areas throughout the county for an entire year. In addition, copies of EXPLORE are sent to neighboring chamber and tourism centers as well as Texas travel centers on our north and eastern borders. Editorial Features will include: Community profiles, entertainment venues, historical information, events calendar, veteran's information, libraries information, parks and recre-

ation facility locations and listings of churches, historical markers, restaurants and more.

Electronic editions of EXPLORE will be available on all Van Zandt Newspaper websites for 12 months at no additional charge.

THE <u>ONLY</u> NEWCOMERS Guide in van Zandt County!

RESERVE YOUR AD in the 2020 / 2021 Edition TODAY!

Ad Size	Full Color	Premium Positions
Full Page Half Page Quarter Page	\$800 \$500 \$350	Inside front, center spread, inside back and back page are available with a premium charge. Contact your sales representative for more information.

RESERVE Advertising space in the 2020/2021 issue by contacting one of our sales representatives at 903-567-4000 or email brad@vanzandtnews.com

ADVERTISING SPACE DEADLINE: FRIDAY JUNE 12, 2020

103 E. Tyler St., Canton, Texas 75103 * 903-567-4000 * 903-567-6076 (fax)

STAY AT THE FOREFRONT OF ADVERTISING OPPORTUNITIES



REACH YOUR TARGET AUDIENCE BY:

INTEREST

- Boat Owner
- Equestrian
- Home Improvement
- Household Income
- Nature and Outdoors
- Sports
- Aviation
- Gaming
- Gun Owners
- Alternative Medicine
- Do-It Yourself Remodeling
- ATV
- Cars
- Trucks
- Motorcycles
- Camping / Hiking
- Hunting and Fishing
- Technology Interest

OCCUPATIONS

- Blue Collar
- Home Maker
- Health Services
- Farmers / Dairyman
- Job Seeker
- Truck Drivers
- Teacher
- Military
- Career Change Interest

DEMOGRAPHICS

- Age
- Presence of Children
- Gender
- Household Income
- Net Worth

AUTO INFORMATION

- Auto Intenders New or Used
- Make and Model
- Auto Year
- Type and Body

HOUSING

- Home Value
- Home Owner
- Renter
- Excellent Credit

CREDIT LEVELS

- Poor Credit
- Fair Credit
- Good Credit
- Excellent Credit

THIS IS JUST A SMALL SAMPLE OF TARGETING OPTIONS!

Van Zandt Newspapers





Advertising Contacts:

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